## The City of Edinburgh Council

### 10.00am, Thursday 21 September 2017

## Treasury Management: Annual Report 2016/17referral from the Finance and Resources Committee

| Item number | 8.6 |
| :--- | :--- |
| Report number  <br> Wards All |  |

## Executive summary

On 5 September 2017 the Finance and Resources Committee considered a report on Treasury Management Activity in 2016/17. The report has been referred to the City of Edinburgh Council for approval and its subsequent referral to the Governance, Risk and Best Value Committee for its scrutiny.

## Terms of Referral

## Treasury Management: Annual Report 2016/17

## Terms of referral

1.1 The Council had adopted the CIPFA Code of Practice on Treasury Management in the Public Sector, and under the code, the Annual Report on Treasury Management had to be submitted to the Council after the end of each financial year. A separate mid-term report would also be produced during the financial year.
1.2 In the Strategy set in March 2016 the Council stated that there would be no borrowing completed during the financial year and capital expenditure would be funded temporarily from investments. The overall approach generated significant short-term savings in Loans Charges for the Council and formed part of a successful and sustainable long term borrowing strategy.
1.3 The Finance and Resources Committee agreed:
1.3.1 To note the Annual Report on Treasury Management for 2016/17.
1.3.2 To refer the report to Council for approval and its subsequent referral by Council to the Governance, Risk and Best Value Committee for scrutiny.

## For Decision/Action

2.1 The Finance and Resources Committee has referred the report to the City of Edinburgh Council on 21 September 2017 for approval and its subsequent referral by Council to the Governance, Risk and Best Value Committee for its scrutiny.

## Background reading / external references

Finance and Resources Committee 5 September 2017.

## Laurence Rockey

Head of Strategy and Insight
Contact: Louise Williamson, Assistant Committee Clerk
E-mail: louise.p.williamson@edinburgh.gov.uk | Tel: 01315294264

## Appendices

Appendix 1 - report by the Executive Director of Resources

## Finance and Resources Committee

10.00am, Thursday, 5 September 2017

## Treasury Management: Annual Report 2016/17

Item number
Report number
Executive/routine
Wards

## Executive Summary

The purpose of this report is to give an update on Treasury Management activity in 2016/17.

As a part of the Strategy set in March 2016 the Council stated there would be no borrowing completed during the financial year and capital expenditure would be funded temporarily from investments. This overall approach generated significant short-term savings in Loans Charges for the Council and forms part of a successful and sustainable long term borrowing strategy.

The investment return for 2016/17 continued to show out-performance against the Fund's benchmark, although low in absolute terms, while maintaining the security of the investments.

## Report

## Treasury Management: Annual Report 2016/17

## 1. Recommendations

1.1 It is recommended that the Committee:
1.1.1 Notes the Annual Report on Treasury Management for 2016/17; and
1.1.2 Refers the report to Council for approval and subsequent referral by Council to the Governance, Risk and Best Value Committee for their scrutiny.

## 2. Background

2.1 The Council has adopted the CIPFA Code of Practice on Treasury Management in the Public Sector, and under the code, an Annual Report on Treasury Management has to be submitted to the Council after the end of each financial year. A separate mid-term report will also be produced during the financial year.

## 3. Main report

### 3.1 Key Points

3.1.1 The key points in this report are that:

- For the third year in a row, the Council's capital repayments were greater than its new capital expenditure funded by borrowing, so the Council's need to borrow reduced by £9.3m during the year;
- $£ 52 m$ of Public Works Loan Board and $£ 1 m$ market debt naturally matured during the year and was not replaced, reducing overall borrowing costs to the Council;
- the Council continued its successful long-term strategy of funding capital expenditure from a reduction in temporary investments and was $£ 92.9 \mathrm{~m}$ under-borrowed at the year-end;
- the Council has not borrowed Public Works Loan Board or market debt since December 2012; and,
- the average interest rate on the Cash Fund for the year was $0.40 \%$, which continued to outperform the benchmark, which was $0.20 \%$ for the year.


### 3.2 Prudential Indicators

### 3.2.1 (a) Prudential Indicator 1 - Estimate of Capital Expenditure

This gives a breakdown of the actual capital expenditure incurred during 2016/17.

|  | 2015/16 <br> Actual £'000 | 2016/17 <br> Original <br> $£^{\prime} 000$ | 2016/17 <br> Revised $£^{\prime} 000$ | $\begin{array}{r} 2016 / 17 \\ \text { Actual } \\ £^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Children \& Families | 48,181 | 0 | 0 | 0 |
| Corporate Governance | 7,407 | 0 | 0 | 0 |
| Economic Development | 42 | 0 | 0 | 0 |
| Health \& Social Care | 5,680 | 0 | 0 | 0 |
| Services for Communities | 77,149 | 0 | 0 | 0 |
| SfC Asset Management Programme | 14,516 | 0 | 0 | 0 |
| Other Capital Projects | 3,014 | 0 | 0 | 0 |
| Chief Executive | 0 | 17,291 | 15,789 | 1,184 |
| City Strategy and Economy | 0 | 508 | 397 | 838 |
| Communities and Families | 0 | 50,436 | 45,781 | 41,816 |
| Edinburgh Integration Joint Board | 0 | 4,229 | 4,167 | 4,527 |
| Place | 0 | 98,896 | 83,362 | 90,704 |
| Resources - Asset Management Works | 0 | 24,044 | 10,936 | 18,908 |
| Total General Services | 155,989 | 195,404 | 160,432 | 157,977 |
| Housing Revenue Account | 35,626 | 48,508 | 44,334 | 43,627 |
| Total | 191,615 | 243,912 | 204,766 | 201,604 |

Table 1 - Capital Expenditure 2016/17

The capital programme is re-phased annually once the unaudited out-turn of the previous year is known. The original estimates above reflect the budget position as at January 2016, with the revised figures representing the projected position reported to the Finance and Resources Committee in August 2016 following the re-phasing of the programme.

The following table shows how the $£ 201.6 \mathrm{~m}$ of capital expenditure incurred in 2016/17 was funded:

|  | Gen Services £'000 | $\begin{aligned} & \text { HRA } \\ & £^{\prime} 000 \end{aligned}$ | $\begin{array}{r} \text { CEC Total } \\ £^{\prime} 000 \end{array}$ | $\begin{array}{r} \text { Police } \\ £^{\prime} 000 \end{array}$ | $\begin{array}{r} \text { Fire } \\ £ ’ 000 \end{array}$ | Total $£^{\prime} 000$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Cap Adv (01/04/16) | 1,048,613 | 357,602 | 1,406,215 | 16,151 | 2,052 | 1,424,417 |
| Gross Cap Ex | 157,977 | 43,627 | 201,604 | 0 | 0 | 201,604 |
| Cap Income | 109,653 | 23,262 | 132,915 | 0 | 0 | 132,915 |
| Net Cap Ex | 48,324 | 20,365 | 68,689 | 0 | 0 | 68,689 |
| Debt transfer | -3,552 | 3,552 | 0 | 0 | 0 | 0 |
| Capital Repaid | -58,454 | -16,585 | -75,039 | -1,953 | -1,009 | -78,001 |
| Net Cap Adv (01/04/17) | 1,034,931 | 364,934 | 1,399,865 | 14,198 | 1,043 | 1,415,106 |

Table 2 - Source of Funding for Capital Expenditure 2016/17

The CEC Total column shows expenditure of $£ 201.6 \mathrm{~m}$ being partly funded by capital grants and capital receipts, leaving $£ 68.7 \mathrm{~m}$ to be funded by borrowing. However, the Council repaid principal of $£ 75.0 \mathrm{~m}$ for previous capital advances, giving a net reduction in the need to borrow of $£ 6.3 \mathrm{~m}$. In addition, previous capital advances of $£ 3.0 \mathrm{~m}$ were repaid on behalf of the former Police and Fire joint boards, giving a total reduction in the need to borrow of $£ 9.3 \mathrm{~m}$.
(b) Indicator 2 - Ratio of Financing Costs to Net Revenue Stream

This gives an indication of the cost of the Council's debt relative to its income.

|  | $2015 / 16$ <br> Actual <br> $\%$ | $2016 / 17$ <br> Estimate <br> $\%$ | $2016 / 17$ <br> Revised <br> $\%$ | $2016 / 17$ <br> Actual <br> $\%$ |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| General Services | 11.51 | 12.00 | 12.00 | 11.63 |
| Housing Revenue Account | 37.31 | 36.64 | 35.38 | 35.21 |

Table 3 - Ratio of Financing Costs to Net Revenue Stream

The General Services ratio remained fairly static compared to last year, with the reduction in the HRA ratio being due to voluntary contributions made towards outstanding capital advances.
(c) Indicator 3 - Capital Financing Requirement (CFR)

This shows the Council underlying need to borrow / take on other forms of Capital funding.

|  | 2015/16 <br> Actual £’000 | 2016/17 <br> Original <br> £'000 | 2016/17 Revised £'000 | 2016/17 <br> Actual <br> £'000 |
| :---: | :---: | :---: | :---: | :---: |
| General Services (incl. finance leases) | 1,275,213 | 1,297,933 | 1,267,088 | 1,250,818 |
| Housing Revenue Account | 357,602 | 377,947 | 364,047 | 364,934 |
| Total | 1,632,815 | 1,675,880 | 1,631,135 | 1,615,752 |

Table 4 - Capital Financing Requirement
The reduction in the out-turn is mainly due to the reduction in General Services underlying need to borrow as for the third year in a row, repayments for previous capital advances were greater than new capital advances.
In preparing Tables 4 and 5, all finance lease liabilities have been included for both current and prior year figures as required by the new Borrowing Regulations in Scotland, rather than other long term liabilities as defined by CIPFA's Prudential Code.

|  | $\mathbf{2 0 1 5 / 1 6}$ | $\mathbf{2 0 1 6 / 1 7}$ |
| :--- | ---: | ---: |
|  | Actual | Actual |
|  | $£^{\prime} 000$ | $£^{\prime} 000$ |
| General Services Capital Advances | $1,048,613$ | $1,034,931$ |
| HRA Capital Advances | 357,602 | 364,934 |
| Total CEC Borrowing CFR | $\mathbf{1 , 4 0 6 , 2 1 5}$ | $\mathbf{1 , 3 9 9 , 8 6 5}$ |
| Other Finance Lease Liabilities | 226,600 | 215,887 |
| Total CEC Debt CFR | $\mathbf{1 , 6 3 2 , 8 1 5}$ | $\mathbf{1 , 6 1 5 , 7 5 2}$ |

## Table 5 - Split of Capital Financing Requirement

### 3.2.2 The Council operated within both the Authorised Limit and the Operational Boundary at all times during the year and there were no breaches of the Council's Treasury Management Policy.

### 3.3 Borrowing Overview

3.3.1 UK gilt yields fell dramatically after the result of the EU referendum in June 2016. They then recovered and finished the calendar year around the same as prereferendum levels. Since the turn of the year they have lost some momentum and remain low. As can be seen in Figure 1 below, after the announcement of the snap General Election in April, yields rose and then fell as each poll emerged predicting a tighter outcome. With the result of the snap General Election being a hung parliament there remains market uncertainty and yields remain very low.


Figure 1 - UK 10 Year Gilt Yield (Q3 2015 to date)
Source: Reuters
3.3.2 The UK economy is challenging. Rising inflation and contracting real wages will give pressure to household spending and quarter one GDP was just $0.2 \%$. The inconclusive election result left the UK economy more uncertain. The result left the Conservative party without the anticipated majority leaving it to form a "confidence and supply" agreement with Northern Ireland's Democratic Unionist Party.
3.3.3 Figure 2 shows PWLB borrowing rates since 2008. This shows the drop in rates immediately after the result of the EU referendum. The one year borrowing rate has stayed relatively static since with the longer years recovering some of the fall.

3.3.4 The strategy for 2016/17 approved in March 2016 was to continue to fund capital expenditure in the short term by reducing the level of temporary investments. Other than a small amount of interest free loans taken in 2015 there has been no borrowing completed since December 2012. However, as detailed in Table 2, the total underlying need to borrow fell by £9.3m during the year. Table 6 below summarises the outstanding debt portfolio during the year.

| Type of Loan | $\begin{aligned} & \text { Balance } \\ & \text { 01.04.2016 } \end{aligned}$ | Borrowing Raised | Borrowing Repaid | $\begin{gathered} \text { Balance } \\ \text { 31.03.2017 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | fm | £m | fm | £m |
| PWLB - fixed | 1,072.846 | 0.000 | -50.68 | 1,022.166 |
| PWLB - variable | 0.000 | 0.000 | 0.000 | 0.000 |
| Salix Finance Ltd | 2.138 | 0.000 | -0.303 | 1.835 |
| Market | 276.900 | 0.000 | -1.000 | 275.900 |
| Temp | 17.86 | 13.350 | -8.863 | 22.347 |
|  | 1,369.744 | 13.350 | -60.846 | 1,322.248 |
| Capital Advances | 1,424.418 |  |  | 1,415.106 |
| Under-borrowed | 54.674 | Under-borrowed |  | 92.858 |

## Table 6 - Outstanding Debt Portfolio 2016/17

3.3.5 £50.68m of PWLB and £1m of Market debt naturally matured during the year, and this was not replaced. The Council's borrowing therefore fell by $£ 47.5 \mathrm{~m}$ over the year.
3.3.6 The net capital advances fell by £9.3m. The Council's under-borrowed position therefore increased from $£ 55 \mathrm{~m}$ to $£ 93 \mathrm{~m}$. Figure 3 below shows how much the Council has been over or under borrowed at financial year end since 2006/07.


Figure 3-Over / Under Borrowed position at year end
3.3.7 $2016 / 17$ was the third year in a row that the repayment of previous capital advances were greater than new capital advances funding by borrowing, reducing the Council's underlying need to borrow. This, and the underborrowing strategy to not replace maturing debt, has meant that over the last four years the Council's external debt has fallen by $£ 138 \mathrm{~m}$. Figure 4 below shows the Council’s total borrowing and cost of the borrowing.


Figure 4 - Value and Cost of the Council's Borrowing
3.3.8 The total interest cost in servicing the Council's debt fell from $£ 78.6 \mathrm{~m}$ to $£ 73.0 \mathrm{~m}$. This is the result of a combination of the lower underlying need to borrow, some high interest rate debt from the 90s maturing and the strategy to temporarily fund capital expenditure by reducing investment balances.

### 3.4 Investment Out-turn 2016/17

3.4.1 The Council's money is invested via the Treasury Cash Fund. The Cash Fund encompasses a number of organisations, including Lothian Pension Fund. Interest is accrued on a monthly basis and performance is evaluated against a benchmark, which is 7-day LIBID.
3.4.2 Figure 5 below shows the investment performance since April 2011.

3.4.3 The average interest rate on the Fund for the year was $0.40 \%$, which continued to outperform the benchmark which was $0.20 \%$ for the year. The Fund generated income of just under $£ 870 \mathrm{k}$ for the financial year to CEC.
3.4.4 The emphasis remained on security during the financial year with the return of the principal sum being the main concern. With the Strategy being around the security of the investments, Cash Fund money invested with banking institutions was held mostly on call or on short term fixed deposit. Figure 6 below shows the distribution of the Cash Fund investments since April 2007


Figure 6 - Cash Fund Investments since inception
3.4.5 As can be seen in Figure 7 the rates on offer on Treasury Bills decreased substantially during the year. Rates being achieved with Local Authority deposits have remained low during the year. However, there were seasonal opportunities in December and at the end of the financial year which the Council was able to take advantage of this albeit the investments were only relatively short duration. At the end of the financial year the Council had over £216m on deposit with other Local Authorities.

3.4.6 The Cash Fund's Investment Strategy continued to be based around the security of the investments. Figure 8 below shows the weighted average life (WAL) of the Cash Fund since inception.


Figure 8 - Cash Fund Weighted Average Life
3.4.7 The Fund's weighted average life - i.e. the average time to maturity of the Cash Fund investments - was 51 days at the end of the financial year. The WAL increased towards the end of the financial year due to fixed deposits being agreed with Local Authorities at attractive rates of interest.

### 3.5 Other Issues

3.5.1 There are two other issues which have progressed since they were previously reported to Elected Members.
3.5.2 Firstly, the Financial Conduct Authority (FCA) undertook a consultation on the implementation of the EU's Markets in Financial Instruments Directive (MiFID) II earlier this year. The consultation included the FCA's intention to reclassify local authorities as Retail Investors. The FCA has now issued their policy document following the consultation which has confirmed the default client classification of local authorities as Retail. It also outlines the criteria to be met for a local authority to opt up to Professional Classification. It is the intention of the authority to seek to opt up to Professional Investor status and further work will be undertaken over the next few months to ensure that the Council can demonstrate it meets the requirements for opting up.
3.5.3 Also as previously reported, the Chartered Institute of Public Finance Accountants (CIPFA) issued a consultation earlier in the year on both the Treasury Management Code of Practice and the Prudential Code. Although no issues on the consultation were raised by the Council's Elected Members, a response was submitted. It seems likely that there will be some significant changes to the Codes, particularly the Prudential Code, in relation to commercial activities undertaken by Councils. There will be a further consultation on the new drafts of the Codes during Q3 2017.

### 3.6 Conclusions

3.6.1 The Strategy set in March 2016 the Council stated there would be no borrowing completed during the financial year and capital expenditure would be funded temporarily from investments rather than borrowing.
3.6.2 The investment return for 2016/17 continued to show out-performance against the Fund's benchmark, although low in absolute terms, while maintaining the security of the investments.

## 4. Measures of success

4.1 The success of the Treasury Section can be measured by the out-performance of the Treasury Cash Fund against its benchmark and managing the Council's debt portfolio to minimise the cost to the Council while mitigating risk.

## 5. Financial impact

5.1 The Council continues to manage its debt portfolio so as to minimise the medium term cost of funding its capital projects.
5.2 The Treasury Cash Fund has generated significant additional income for the Council.
6. Risk, policy, compliance and governance impact
6.1 The Council complies with the relevant CIPFA code of practice whilst undertaking Treasury Management activities. The significant financial risks associated with Treasury Management activities have been successfully managed during 2016/17.
7. Equalities impact
7.1 There are no adverse equality impacts arising from this report.
8. Sustainability impact
8.1 There are no adverse sustainability impacts arising from this report.
9. Consultation and engagement
9.1 None.
10. Background reading/external references
10.1 None.

## Stephen S. Moir

Executive Director of Resources
Contact: Innes Edwards, Principal Treasury and Banking Manager
E-mail: innes.edwards@edinburgh.gov.uk | Tel: 01314696291
11. Appendices

Appendix 1 - PWLB, MARKET, SALIX DEBT PROTFOLIO

## Appendix 1 - PWLB, MARKET, SALIX DEBT PROTFOLIO

## PWLB

| Start | Loan | Maturity | Principal | Interest | Annual |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Date | Type | Date | Outstanding | Rate | Interest |
|  |  |  |  | \% | £ |
| 02/12/2011 | M | 02/06/2017 | 5,000,000.00 | 2.28 | 114,000.00 |
| 27/03/1992 | M | 25/09/2017 | 10,000,000.00 | 10.625 | 1,062,500.00 |
| 09/10/2008 | M | 09/10/2017 | 5,000,000.00 | 4.39 | 219,500.00 |
| 03/04/1992 | M | 25/03/2018 | 30,000,000.00 | 10.875 | 3,262,500.00 |
| 23/04/2009 | M | 23/04/2018 | 15,000,000.00 | 3.24 | 486,000.00 |
| 17/09/1992 | M | 15/05/2018 | 8,496,500.00 | 9.75 | 828,408.75 |
| 09/06/2009 | M | 09/06/2018 | 5,000,000.00 | 3.75 | 187,500.00 |
| 17/09/1993 | M | 15/11/2018 | 5,000,000.00 | 7.875 | 393,750.00 |
| 23/03/1994 | M | 15/11/2018 | 5,000,000.00 | 8 | 400,000.00 |
| 14/03/1994 | M | 11/03/2019 | 2,997,451.21 | 7.625 | 228,555.65 |
| 18/10/1993 | M | 25/03/2019 | 5,000,000.00 | 7.875 | 393,750.00 |
| 30/03/2009 | M | 30/03/2019 | 5,000,000.00 | 3.46 | 173,000.00 |
| 21/04/2009 | M | 21/04/2019 | 10,000,000.00 | 3.4 | 340,000.00 |
| 23/04/2009 | M | 23/04/2019 | 5,000,000.00 | 3.38 | 169,000.00 |
| 12/11/2008 | A | 12/11/2019 | 1,583,825.88 | 3.96 | 77,256.58 |
| 23/03/1994 | M | 15/11/2019 | 5,000,000.00 | 8 | 400,000.00 |
| 07/12/1994 | M | 15/11/2019 | 10,000,000.00 | 8.625 | 862,500.00 |
| 01/12/2008 | A | 01/12/2019 | 1,566,340.12 | 3.65 | 70,501.07 |
| 01/12/2009 | M | 01/12/2019 | 5,000,000.00 | 3.77 | 188,500.00 |
| 14/12/2009 | M | 14/12/2019 | 10,000,000.00 | 3.91 | 391,000.00 |
| 15/02/1995 | M | 25/03/2020 | 5,000,000.00 | 8.625 | 431,250.00 |
| 21/04/2009 | M | 21/04/2020 | 10,000,000.00 | 3.54 | 354,000.00 |
| 12/05/2009 | M | 12/05/2020 | 10,000,000.00 | 3.96 | 396,000.00 |
| 21/10/1994 | M | 15/05/2020 | 5,000,000.00 | 8.625 | 431,250.00 |
| 07/12/1994 | M | 15/05/2020 | 5,000,000.00 | 8.625 | 431,250.00 |
| 21/11/2011 | M | 21/05/2020 | 15,000,000.00 | 2.94 | 441,000.00 |
| 16/08/1995 | M | 03/08/2020 | 2,997,451.21 | 8.375 | 251,036.54 |
| 09/12/1994 | M | 15/11/2020 | 5,000,000.00 | 8.625 | 431,250.00 |
| 10/05/2010 | A | 10/05/2021 | 2,250,909.52 | 3.09 | 80,227.02 |
| 21/10/1994 | M | 15/05/2021 | 10,000,000.00 | 8.625 | 862,500.00 |
| 10/03/1995 | M | 15/05/2021 | 11,900,000.00 | 8.75 | 1,041,250.00 |
| 12/06/1995 | M | 15/05/2021 | 10,000,000.00 | 8 | 800,000.00 |
| 02/06/2010 | M | 02/06/2021 | 5,000,000.00 | 3.89 | 194,500.00 |
| 16/08/1994 | M | 03/08/2021 | 2,997,451.21 | 8.5 | 254,783.35 |
| 28/04/1994 | M | 25/09/2021 | 5,000,000.00 | 8.125 | 406,250.00 |
| 23/04/2009 | M | 23/04/2022 | 5,000,000.00 | 3.76 | 188,000.00 |
| 12/06/1995 | M | 15/05/2022 | 10,200,000.00 | 8 | 816,000.00 |
| 14/06/2010 | M | 14/06/2022 | 10,000,000.00 | 3.95 | 395,000.00 |
| 31/03/1995 | M | 25/09/2022 | 6,206,000.00 | 8.625 | 535,267.50 |
| 16/02/1995 | M | 03/02/2023 | 2,997,451.21 | 8.625 | 258,530.17 |
| 24/04/1995 | M | 25/03/2023 | 10,000,000.00 | 8.5 | 850,000.00 |
| 05/12/1995 | M | 15/05/2023 | 5,200,000.00 | 8 | 416,000.00 |

## PWLB cont

Start Date

Loan Maturity Type Date

20/09/1993
20/09/1993 M 14/09/2023
08/05/1996 M 25/09/2023
13/10/2009 M 13/10/2023
05/12/1995 M 15/11/2023 10,000,000.00
10/05/2010 M 10/05/2024 10,000,000.00
$\begin{array}{lllr}28 / 09 / 1995 & \text { M } & 28 / 09 / 2024 & 2,895,506.10 \\ 14 / 05 / 2012 & \text { M } & 14 / 11 / 2024 & 10,000,000.00\end{array}$
14/12/2009
17/10/1996
10/05/2010
16/11/2012 M 16/05/2025
13/02/1997 M 18/05/2025
20/02/1997 M 15/11/2025 20,000,000.00
01/12/2009 A 01/12/2025 9,482,868.43
21/12/1995 M 21/12/2025 2,397,960.97
21/05/1997 M 15/05/2026 10,000,000.00
28/05/1997 M 15/05/2026 10,000,000.00
29/08/1997 M 15/11/2026 5,000,000.00
24/06/1997 M 15/11/2026 5,328,077.00
07/08/1997 M 15/11/2026 15,000,000.00
13/10/1997 M 25/03/2027 10,000,000.00
22/10/1997 M 25/03/2027 5,000,000.00
13/11/1997 M 15/05/2027 3,649,966.00
17/11/1997 M 15/05/2027 5,000,000.00

13/12/2012 M 13/06/2027 20,000,000.00
12/03/1998 M 15/11/2027 8,677,693.00
06/09/2010 M 06/09/2028 10,000,000.00

14/07/2011 M 14/07/2029 10,000,000.00
14/07/1950 E 03/03/2030 3,286.13
14/07/2011 M 14/07/2030 10,000,000.00
15/06/1951 E $\quad 15 / 05 / 2031 \quad 3,398.21$

06/09/2010 M 06/09/2031 20,000,000.00
15/12/2011 M 15/06/2032 10,000,000.00
15/09/2011 M 15/09/2036 10,000,000.00
22/09/2011 M 22/09/2036 10,000,000.00

10/12/2007 M 10/12/2037 10,000,000.00
08/09/2011 M 08/09/2038 10,000,000.00
15/09/2011 M 15/09/2039 10,000,000.00

06/10/2011 M 06/10/2043 20,000,000.00 09/08/2011 M 09/02/2046 20,000,000.00 23/01/2006 M 23/07/2046 10,000,000.00 23/01/2006 M 23/07/2046 10,000,000.00

| Interest | Annual |
| :--- | :--- |
| Rate | Interest |

\% f
7.875 236,049.28
$7.875 \quad 46,029.61$
$8.375 \quad 837,500.00$
3.87 193,500.00

8 800,000.00
$4.32 \quad 432,000.00$
$8.25 \quad 238,879.25$
3.36 336,000.00
$3.66 \quad 237,165.61$
$7.875 \quad 787,500.00$
4.37 218,500.00
$2.88 \quad 576,000.00$
$7.375 \quad 737,500.00$
7.375 1,475,000.00
3.64 369,162.00
7.875 188,839.43
$7.125 \quad 712,500.00$
7.25 725,000.00

7 350,000.00
$7.125 \quad 379,625.49$
6.875 1,031,250.00
6.375 637,500.00
$6.5 \quad 325,000.00$
$6.5 \quad 237,247.79$
6.5 325,000.00
3.18 636,000.00
5.875 509,814.46
$3.85 \quad 385,000.00$
$4.9 \quad 490,000.00$
104.27
4.93 493,000.00
107.22
$3.95 \quad 790,000.00$
3.98 398,000.00
$4.47 \quad 447,000.00$
$4.49 \quad 449,000.00$
$4.49 \quad 449,000.00$
4.67 467,000.00
$4.52 \quad 452,000.00$
4.35 870,000.00
4.8 960,000.00
$3.7 \quad 370,000.00$
$3.7370,000.00$

## PWLB cont

| Start | Loan | Maturity |
| :--- | :--- | :--- |
| Date | Type | Date |


| $19 / 05 / 2006$ | M | $19 / 11 / 2046$ | $10,000,000.00$ |
| :--- | :--- | :--- | ---: |
| $07 / 01 / 2008$ | M | $07 / 01 / 2048$ | $5,000,000.00$ |
| $27 / 01 / 2006$ | M | $27 / 07 / 2051$ | $1,250,000.00$ |
| $16 / 01 / 2007$ | M | $16 / 07 / 2052$ | $40,000,000.00$ |
| $30 / 01 / 2007$ | M | $30 / 07 / 2052$ | $10,000,000.00$ |
| $13 / 02 / 2007$ | M | $13 / 08 / 2052$ | $20,000,000.00$ |
| $20 / 02 / 2007$ | M | $20 / 08 / 2052$ | $70,000,000.00$ |
| $22 / 02 / 2007$ | M | $22 / 08 / 2052$ | $50,000,000.00$ |
| $08 / 03 / 2007$ | M | $08 / 09 / 2052$ | $5,000,000.00$ |
| $30 / 05 / 2007$ | V | $30 / 11 / 2052$ | $10,000,000.00$ |
| $11 / 06 / 2007$ | M | $11 / 12 / 2052$ | $15,000,000.00$ |
| $12 / 06 / 2007$ | M | $12 / 12 / 2052$ | $25,000,000.00$ |
| $05 / 07 / 2007$ | M | $05 / 01 / 2053$ | $12,000,000.00$ |
| $25 / 07 / 2007$ | M | $25 / 01 / 2053$ | $5,000,000.00$ |
| $10 / 08 / 2007$ | M | $10 / 02 / 2053$ | $5,000,000.00$ |
| $24 / 08 / 2007$ | M | $24 / 02 / 2053$ | $7,500,000.00$ |
| $13 / 09 / 2007$ | M | $13 / 03 / 2053$ | $5,000,000.00$ |
| $12 / 10 / 2007$ | M | $12 / 04 / 2053$ | $5,000,000.00$ |
| $05 / 11 / 2007$ | M | $05 / 05 / 2057$ | $5,000,000.00$ |
| $15 / 08 / 2008$ | M | $15 / 02 / 2058$ | $5,000,000.00$ |
| $02 / 12 / 2011$ | M | $02 / 12 / 2061$ | $5,000,000.00$ |
|  |  |  | $1,022,166,264.56$ |


| Interest | Annual |
| :--- | :--- |
| Rate | Interest |


| $\%$ | $£$ |
| :--- | :---: |
| 4.25 | $425,000.00$ |

$4.4 \quad 220,000.00$
$3.7 \quad 46,250.00$
4.25 1,700,000.00
$4.35 \quad 435,000.00$
$4.35 \quad 870,000.00$
4.35 3,045,000.00
4.35 2,175,000.00
$4.25 \quad 212,500.00$
4.6 460,000.00
4.7 705,000.00
4.75 1,187,500.00
4.8 576,000.00
$4.65 \quad 232,500.00$
$4.55 \quad 227,500.00$
$4.5 \quad 337,500.00$
4.5 225,000.00
4.6 230,000.00
4.6 230,000.00
$4.39 \quad 219,500.00$
3.98 199,000.00

55,440,591.05

## Market Debt (non LOBO)

| Start | Loan | Maturity | Principal | Interest | Annual <br> Date |
| :--- | :--- | :--- | ---: | ---: | ---: |
|  | Type | Date | Outstanding | Rate | Interest |
|  |  |  |  | $\%$ | $£$ |
| $21 / 08 / 1992$ | M | $21 / 08 / 2017$ | $500,000.00$ | 9.75 | $48,750.00$ |
| $21 / 08 / 1992$ | M | $21 / 08 / 2017$ | $500,000.00$ | 9.75 | $48,750.00$ |
| $30 / 06 / 2005$ | M | $30 / 06 / 2065$ | $5,000,000.00$ | 4.4 | $220,000.00$ |
| $07 / 07 / 2005$ | M | $07 / 07 / 2065$ | $5,000,000.00$ | 4.4 | $220,000.00$ |
| $21 / 12 / 2005$ | M | $21 / 12 / 2065$ | $5,000,000.00$ | 4.99 | $249,500.00$ |
| $28 / 12 / 2005$ | M | $24 / 12 / 2065$ | $12,500,000.00$ | 4.99 | $623,750.00$ |
| $14 / 03 / 2006$ | M | $15 / 03 / 2066$ | $15,000,000.00$ | 5 | $750,000.00$ |
| $18 / 08 / 2006$ | M | $18 / 08 / 2066$ | $10,000,000.00$ | 5.25 | $525,000.00$ |
| 01/02/2008 | M | $01 / 02 / 2078$ | $10,000,000.00$ | 3.95 | $395,000.00$ |
|  |  |  | $\mathbf{6 3 , 5 0 0 , 0 0 0 . 0 0}$ |  | $\mathbf{3 , 0 8 0 , 7 5 0 . 0 0}$ |

## Market Debt <br> (LOBO)

| Start Date | Loan <br> Term | Maturity Date | Principal Outstanding | Interest Rate | Annual Interest |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | \% | £ |
| 12/11/1998 | M | 13/11/2028 | 3,000,000.00 | 4.75 | 142,500.00 |
| 15/12/2003 | M | 15/12/2053 | 10,000,000.00 | 5.25 | 525,000.00 |
| 18/02/2004 | M | 18/02/2054 | 10,000,000.00 | 4.54 | 454,000.00 |
| 28/04/2005 | M | 28/04/2055 | 12,900,000.00 | 4.75 | 612,750.00 |
| 01/07/2005 | M | 01/07/2065 | 10,000,000.00 | 3.86 | 386,000.00 |
| 24/08/2005 | M | 24/08/2065 | 5,000,000.00 | 4.4 | 220,000.00 |
| 07/09/2005 | M | 07/09/2065 | 10,000,000.00 | 4.99 | 499,000.00 |
| 13/09/2005 | M | 14/09/2065 | 5,000,000.00 | 3.95 | 197,500.00 |
| 03/10/2005 | M | 05/10/2065 | 5,000,000.00 | 4.375 | 218,750.00 |
| 23/12/2005 | M | 23/12/2065 | 10,000,000.00 | 4.75 | 475,000.00 |
| 03/04/2006 | M | 01/04/2066 | 10,000,000.00 | 4.875 | 487,500.00 |
| 03/04/2006 | M | 01/04/2066 | 10,000,000.00 | 4.875 | 487,500.00 |
| 03/04/2006 | M | 01/04/2066 | 10,000,000.00 | 4.875 | 487,500.00 |
| 07/04/2006 | M | 07/04/2066 | 10,000,000.00 | 4.75 | 475,000.00 |
| 06/03/2006 | M | 04/03/2066 | 5,000,000.00 | 4.625 | 231,250.00 |
| 17/03/2006 | M | 17/03/2066 | 10,000,000.00 | 5.25 | 525,000.00 |
| 05/06/2006 | M | 07/06/2066 | 20,000,000.00 | 5.25 | 1,050,000.00 |
| 05/06/2006 | M | 07/06/2066 | 16,500,000.00 | 5.25 | 866,250.00 |
| 26/02/2010 | M | 26/02/2060 | 5,000,000.00 | 7.751 | 387,550.00 |
| 26/02/2010 | M | 26/02/2060 | 10,000,000.00 | 7.751 | 775,100.00 |
| 25/02/2011 | M | 25/02/2060 | 15,000,000.00 | 7.781 | 1,167,150.00 |
| 25/02/2011 | M | 25/02/2060 | 10,000,000.00 | 7.781 | 778,100.00 |
|  |  |  | 212,400,000.00 |  | 11,448,400.00 |

## SALIX INTEREST FREE

| Start | Loan | Maturity | Principal <br> Date | Type | Date |
| :--- | :---: | ---: | ---: | :---: | :---: | | Interest |
| :---: | | Annual |
| :---: |
| Outstanding | | Rate |
| :--- | | Interest |
| :---: |

